2019 GREATER CHINA SALES MISSION

La Roca Village, Barcelona Las Rozas Village, Madrid





A MEMBER OF THE BICESTER VILLAGE SHOPPING COLLECTION®

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APRIL 2019

SPAIN VILLAGES: LAS ROZAS VILLAGE & LA ROCA VILLAGE





LA ROCA VILLAGE

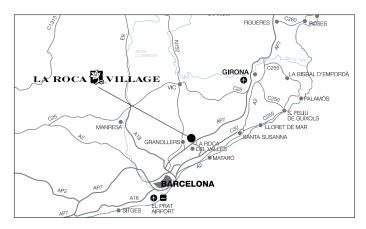


La Roca Village, one of the Collection of eleven Villages that The Bicester Village Shopping Collection^{TM} by Value Retail has in Europe and China, is located 40 minutes from the centre of Barcelona, on the road to the Costa Brava.

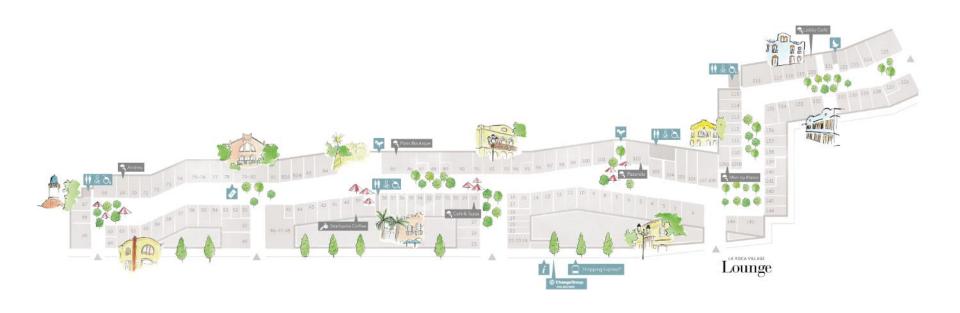
La Roca Village takes its inspiration from a typical traditional Catalan town – with colourful enamel sculptures and balconies emblazoned with flowers.

Home to more than 130 boutiques of renowned Spanish and international fashion and lifestyle brands, the Village offers savings of up to 60% on recommended retail prices all year round.

Accesible from the highway, Exit 12A with exclusive way to the Village.



SPAIN VILLAGES: LAS ROZAS VILLAGE & LA ROCA VILLAGE



More than 130 boutiques of the most well-known luxury brands, 6 restaurants, 1 prayer room and La Roca Village Lounge, an independent building including 1 VIP room and 1 business room for private events and receptions.

- MULTILINGUAL TOURIST INFORMATION CENTRE
- SE INSTANT TAX REFUNDS AND MONEY CHANGE SChangeGroup
- TAX-FREE SHOPPING
- VIP VIP PROGRAMME WITH EXCLUSIVE BENEFITS
- A HANDS-FREE SHOPPING

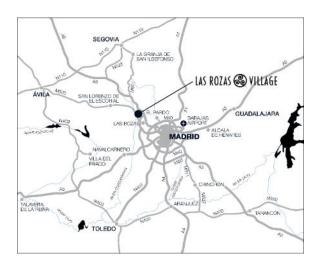
- CONTEMPLATION ROOM
- PERSONAL STYLIST (advanced booking required)
- RESTAURANTS AND CAFÉS
- COMPLIMENTARY WI-FI
- LA ROCA VILLAGE GIFT CARD



LAS ROZAS VILLAGE



Las Rozas Village, located just 30 minutes from the city centre, has become a unique luxury shopping destination thanks to its perfect marriage of international and Spanish brands, offering savings of up to 60% on the recommended retail price all year round. It is just as popular among local residents as with visitors, who enjoy the beauty and elegance of its hospitality and facilities. The architecture is designed in the same style as the properties and villages in the surrounding area, including terracotta walls in light colours, shaded walkways and tree-lined boulevardsto Madrid. After a day's shopping, visitors can explore other attractions including the historical city of Segovia, and the sixteenth century El Escorial Palace.



LAS ROZAS VILLAGE TODAY



More than 100 boutiques of the most well-known luxury brands, 3 restaurants, 1 prayer room and Las Rozas Village Lounge, and a VIP room

MULTILINGUAL TOURIST INFORMATION CENTRE

👀 INSTANT TAX REFUNDS AND MONEY CHANGE 👙 ChangeGroup

TAX-FREE SHOPPING

VIP VIP PROGRAMME WITH EXCLUSIVE BENEFITS

A HANDS-FREE SHOPPING

♦ CONTEMPLATION ROOM

PERSONAL STYLIST (advanced booking required)

RESTAURANTS AND CAFÉS

COMPLIMENTARY WI-FI

LA ROCA VILLAGE GIFT CARD



OUR HOSPITALITY SERVICES



SPAIN VILLAGES: LAS ROZAS VILLAGE & LA ROCA VILLAGE



Tour from main city centre to the Village, with deluxe bus, hostess, Wi-fi

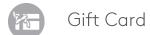
- Tourist Information Centre
 Multilingual staff, videos, brochures, iPad...
- Tours & Tickets sales
- Hands-Free Shopping
 Buy without carrying your bags!
- Restaurants and Cafés
 Cuisine: International, Catalan, Japanese,
 American bistrot, tapas...





























SHOPPING EXPRESS® service

SHOPPING EXPRESS®

The Shopping Express® is our official coach tour service that take you from:

- Barcelona city centre to La Roca Village
- Madrid city centre to Las Rozas Village: one of the departures includes a pick up route hotel (new service)

Receive complimentary priority boarding booking your ticket online: TheBicesterVillageShoppingCollection.com/ShoppingExpress

Exclusive services

- Servicio oficial de autobús de lunes a domingo.
- Savings card con 10% de descuento adicional*en las boutiques, sólo para nuestros pasajeros.
- Tours diarios de ida y vuelta
- Guía multiligüe a bordo
- Wi-Fi gratuito









OUR PRODUCTS

SHOPPING PACKAGES

Shopping Packages offer a unique, value-added day out, combining luxury shopping at the Villages in Europe with cultural experiences in the surrounding regions.

Book online at

TheBicesterVillageShoppingCollection.com/Shopping-Packages

CHAUFFEUR DRIVE

Travel in luxury, comfort and style from major European city centre locations to the Villages. Flexible journey types available, including one-way or return transfers to/from the Village. Book online at

TheBicesterVillageShoppingCollection.com/Chauffeur-Drive



LA ROCA VILLAGE

WELCOME TO THE LA ROCA VILLAGE LOUNGE



The La Roca Village Lounge has been awarded with the LEED Gold Certificate by the US Green Building Council. This is a singular venue to celebrate private events.



UNIQUE LUXURY SHOPPING EXPERIENCE



Work or relax in the La Roca VIP lounge and Business room. We can organize chauffeured transfers, visits to local areas or interests, personal shoppers, thematic workshops, conferences.

Talk to us about personalizing your meeting or event to deliver that VIP and Hospitality touch.









MEETINGS AND EVENTS







Event delegates business and travellers love shopping.

La Roca Village makes it simple for you to build an outstanding shopping experience into your next event.





A BUSINESS TOURISM DESTINATION

MICE (Meeting, Incentives, Conferences, Events).

Increasing our business traveller visitation through targeted opportunities.

Together we can create an unforgettable event experience for you and your clients.

Tailor specific programmes to meet any objectives and bring every event to life.

Hospitality is at the heart of everything we do and La Roca Village and Las Rozas Village are a places where something extraordinary happens every day.

Click here to live the experience





















SUMMER TERRACE LAS ROZAS VILLAGE









- Private summer Terrace for up to 250pax
- In-house catering service
- In-house AV company for set up
- Outstanding Madrid mountains view
- Shopping activity linked to the cocktail event



ADDITIONAL VIP SERVICES

Other services* to improve your group's luxury shopping experience at La Roca Village:

- Hands-free Shopping: you shop, we carry! *
- Gift Card: a prepaid card valid at the boutiques, cafés and restaurants in the Village that can be added to the VIP welcome pack.
- A Personal Shopper to accompany your guests to their favourite boutiques.*
- Workshops about fashion, trends or decoration in the VIP and business rooms, exclusively for your group.*



*On request

FREQUENT FLYER PROGRAMME

SHOP & EARN

















































From miles to points, multiple airlines offer rewards via Frequent Flyer and Reward Programmes when you shop at La Roca Village or Las Rozas Village.

Discover a unique shopping experience at La Roca Village or Las Rozas Village.

Your contact: Sonia Prieto Tourism Director Spain Sprieto@Valueretail.com



Thank you!

CONFIDENTIALITY

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