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WAITER CONSULTANT

The Waiter is responsible for taking the guests through the key phase of their experience at the restaurant. As a Waiter, you will be assuming a hospitality role, communicator, and assist in decision making.

Job responsibilities

- Taking guests' orders
- Serving dishes to the table
- Creating a positive first and last impression for the guest by showing an energetic attitude and by adhering to the brand's dress code and grooming requirements
- Handling money and other forms of payment
- Suggestive selling using proven techniques
- Answering questions accurately and politely
- Lifting and transporting dining chairs, booster seats, high chairs, and food/drink orders (from the bar and kitchen to guests' tables) – if applicable, emptying bins
- Standing or walking, for up to eight or more hours
- Practising all safety and sanitation standards

The ideal candidate

- Effectively communicate with co-workers
- Create memorable experiences
- Demonstrate a high level of hospitality
- Ready to work in a fast-paced environment
- Passionate about customer service
- Friendly and helpful approach

Required qualifications

- Demonstrating a high level of organisation, attention to detail and a sense of urgency in a fast-paced environment
- Displaying a positive and outwardly friendly attitude toward guests
- Language skills: fluent English or French
- Own means of transport

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LUXURY SALES CONSULTANT

The Luxury Sales Consultant is responsible for driving sales and profit in their identified area of business and supporting the overall boutique performance. The associate is also responsible for delivering an outstanding customer experience by keeping the boutique environment organised and by offering a friendly and efficient service.

Job responsibilities

- Offer guests a memorable experience at all times
- Always being aware of guests' needs, showing enthusiasm for the brand and product
- Consistently greet customers and educate them on current promotions
- Recommend, select and help locate products based on guests' needs and desires
- Assists guests in fitting rooms to ensure proper sizing, colour and fit
- Maintain the proper display of products in the boutique, ensuring they comply with brand standards

The ideal candidate

- Excellent hospitality and customer service skills
- Impeccable standard of dress and grooming
- A passion for retail providing advice, offering alternatives and upselling products
- Friendly and helpful approach
- Goal orientated
- Brand ambassador
- Dynamic person, ready to work in a fast-paced environment

Required qualifications

- Fluency in English is essential. Other languages are desirable such as Chinese, Arabic, Russian and French
- Similar job experience will be valued, however passion and commitment to the role will be fundamental
- Microsoft Office skills are desirable
- Ability to work a flexible schedule including evening, weekend and holidays
- Own means of transport

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SALES CONSULTANT

The Sales Consultant will be responsible for driving sales of the boutique, delivering an excellent guest experience and will also be responsible for a variety of operational duties as assigned by the store management team.

Job responsibilities

- Greet guests immediately upon entering the boutique with a smile
- Create a positive first and last impression for guests by showing an energetic attitude and by adhering to the brand's dress code and grooming requirements
- Advise guests about current and relevant information on the products, collections and the brand, providing product advice offering alternatives and upselling additional products
- Complete duties assigned by the management in a satisfactory manner

The ideal candidate

- Passionate about the brand and customer service
- Is flexible and works well with colleagues and management to accomplish duties
- Is comfortable following procedure
- Performs housekeeping duties as required
- Meets or exceeds the set goals
- Shows a positive attitude towards the products and the brand
- Ready to work in a fast-paced environment

Required qualifications

- Be passionate about the brand, dynamic and with a strong motivation
- Friendly and helpful approach
- Experience will be valued but passion for retail will be fundamental
- Excellent communication skills
- Language skills: Fluent in English or French and other languages are desirable
- Microsoft Office skills are desirable
- Must have impeccable customer service and hospitality skills
- Own means of transport

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SALES CONSULTANT – PREMIUM INTERNATIONAL BRAND

The Sales Consultant will be responsible for driving sales of the boutique, delivering an exceptional guest experience and will also be responsible for a variety of operational duties as assigned by the Store Management team.

Job responsibilities

- Create a positive first and last impression for guests by showing an energetic attitude and by adhering to the brand's dress code and grooming requirements
- Excellent customer service skills
- Responsible for achieving personal or team sales goals and key metrics
- Recommend, select and help locate products based on guests' needs and desires
- Ability to work as a team player in a fast-paced environment

The ideal candidate

- Good ambassador of the brand
- Fast-paced professional, ready to work in a high volume business
- Effective communication skills
- Impeccable dress and standards
- Passionate about providing advice, offering alternative products and upselling additional products

Required qualifications

- Friendly, helpful and quick thinking
- Goal orientated
- Flexible availability
- Own means of transport
- Language skills: fluent in English or French and other languages are desirable, such as Chinese and Russian
- Experience will be valued, however passion and commitment for the role will be fundamental

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